

GMNBR NEWS



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CONGRATULATIONS 25 YEAR MEMBERS

Congratulations to GMNBR 25 Year Members that were recognized for their longstanding service to the real estate industry. The members that were honored and pictured below are: Sally Argerio, Betty Bailey, Thelma Christopher, Lorraine DeMinico, Carolyn Gidge, Suzanne Goff, Angie Kopka, Roger MacDonald, Niky O'Neil, Gary Rocca, Mike Sherlock, Hank Stoudt, Rick Stoudt, Betty Tamzarian, Lori Miller* and Cecile Pelissier*.

Other 25 Year Members that were recognized but are not pictured below are: Lucy Barrett, Ron Boufford*, Ryk Bullock*, Rod Clermont, Vivian Desmarais, Bunny Donelson, Mert Grant, John Hartnett*, Yve Hines, Joanne Laychak*, Helen Maioriello, Charles McCaffery, Connie Schoffield*, Gary Shakra, Nicholas Shakra* and Mabel Vaughan*.

* Indicates members that were recognized as a 25 Year Member for the first time.



WELCOME NEW REALTORS®

Please take a moment to recognize and congratulate the newest members of the Greater Manchester/Nashua Board of REALTORS® (GMNBR). All of the people listed below have completed both the GMNBR and the NHAR Orientations and are scheduled to be inducted at the next Membership Meeting to be held on Wednesday, November 9, 2005. Please also take a moment to recognize and congratulate the newest Affiliate members of the GMNBR who are also invited to the next Membership Meeting to receive their Affiliate pins. The Membership Meeting will be at the Merrimack Hotel, Merrimack, NH. Registration begins at 8:30 a.m. and the meeting will commence at 9:00 a.m.

Amanda J. Barstow

Prudential Verani / Milford

Marc Beaulieu

Kathy Snyder Realty Group, LLC

Edward P. Callahan

Sky Meadow Real Estate

Lisa A. Clermont

Hendrick Realty, LLC

Elizabeth S. Colburn

Historic & Distinctive Properties

Melissa Courtney

Prudential Verani / Milford

Brian DeLangie

Prudential Verani / Bedford

Ronda L. Grace

Prudential Verani / Nashua

Diane Knisley

CB Residential Brokerage

Pauline Lagueux

Profile Realty, LLC

Lorrene S. Marconi

Innovative Realty / Londonderry

Avery E. Morgan

Windsor Hill Associates

Catherine Rasmussen

CB Brian Moses Real Estate / Salem

Paul J. Recupero

C21 Dumont / North

Joanne Riopel

Innovative Realty / Pelham

Catherine M. Robinson

Prudential Verani / Milford

Kerri Sawyer

CB Coulters Realty / Weare

Alfred Segreti

Carlson GMAC / Nashua

Glenn H. Snyder

Kathy Snyder Realty Group, LLC

Brittany R. Steinfels

OBM Partners Realty

Helen S. Stoddart

Carlson GMAC / Amherst

William S. Wallace

Keller Williams / Nashua

Jennifer Whalley

CB Residential Brokerage / Manchester

Jane L. Whitney

Prudential Verani / Milford

NEW AFFILIATE MEMBERS

Flavia Martin

JEM Appraisal Services

Paul McLaughlin

Merrimack County Savings Bank

Mary Scott

Ocean National Bank

Matt Hamilton

William C. Huff Trucking, Inc.

GMNBR RPAC REPORT

The purpose of the GMNBR RPAC Report is to keep members up to date on the most current amount of contributions given to the New Hampshire REALTORS® Political Action Committee (NH RPAC) on both a local and state level.

As a result of the generosity of everyone that attended the NHAR Annual Convention in September, we are close to surpassing our goals. Statewide we have superseded the projected goal of \$88,470 with having raised a grand total of \$101,873 (15% over goal!). Locally, however, we still have a little way to go. **The 2005 goal for GMNBR was \$22,260 and as of November 30, we still have only raised \$19,272 with 667 local member contributions.** With only one month left of the year, and only \$2,988 more to raise, we can easily make our goal if you make an RPAC contribution today.

The NH RPAC is organized and operated exclusively for the purpose of collecting political contributions. It is a voluntary, non-profit, unincorporated committee of individual REALTORS® and others, unaffiliated with any political party. The committee is an affiliate of the National Association of REALTORS® Political Action Committee.

RPAC contributions allow the NH RPAC trustees to support candidates who support the real estate industry. If those candidates are elected to office it opens doors to lawmakers and gives REALTORS® a chance to be heard on an issue before it is too late. In the past we have effectively influenced legislation to its passage or have stopped it dead in its tracks. Currently, there are 21 REALTORS® holding office in the New Hampshire Legislature, 20 in the House of Representatives, and 1 in the Senate.

An RPAC contribution is an investment in your business and is making a commitment to preserving the future of our industry. If you haven't already done so, please consider making a donation to the NH RPAC. By doing so you are ensuring that RPAC dollars will continue to fight for REALTOR® concerns. **To contribute please make checks out to RPAC and send to GMNBR, 166 South River Road, Bedford, NH 03110.**

DON'T FORGET TO COMPLETE NHAR HONOR SOCIETY FORMS

The NHAR Honor Society is designed to encourage board participation among members in order for them to be better educated, active members who serve their customers/clients and in return bring credit to themselves and the real estate industry. To become members of the Honor Society members must earn 150 or more points for the activities they participated in during the previous calendar year (January 1 – December 31). Points are earned through various activities ranging from taking educational courses, serving on a committee and participating in community service projects. Members who earn 150 points or more will be recognized by the GMNBR at the annual REALTOR® of the Year Luncheon held in May. Please remember to keep track of your Honor Society activities. More information on the NHAR Honor Society, including the application and working forms are available in the GMNBR office, 166 South River Road, Bedford, NH 03110.

CAST YOUR VOTE NOW!

The entries are in for a new name for the newsletter. The following are the submissions that were received. Please register your vote by sending your choice to info@gmnbr.org. The one with the most votes will win. A total of 50 votes must be cast. The new name will be announced once the votes are in. If your selection is the winning entry your name will be entered into a drawing to receive a free admission to one regular membership meeting of your choice *

Home Spun Newsletter	Home Base
REALTOR® Update	GMNBR HUB
REALTOR® News	® News
What's Up REALTORS®?	GMNBR Signals
REALTORS® in the Know	GMNBR Messenger

* Excludes special membership meetings such as the Holiday Gala and ROTY.

GMNBR LEGAL CORNER

Submitted by Dawn Hermann
Chair, GMNBR Legal Committee

Before You File an Ethics Complaint

Part II

The local Board or Association of REALTORS® can provide you with information on the procedures for filing an ethics complaint. Here are some general principles to keep in mind.

- Ethics complaints must be filed with the local Board or Association of REALTORS® within **one hundred and eighty (180)** days from the time a complainant knew (or reasonably should have known) that potentially unethical conduct took place (unless the Board's informal dispute resolution processes are invoked, in which case the filing deadline will momentarily be suspended).
- The REALTORS® Code of Ethics consists of seventeen (17) Articles. The duties imposed by many of the Articles are explained and illustrated through accompanying Standards of Practice or case interpretations.
- Your complaint should include a narrative description of the circumstances that lead you to believe the Code of Ethics may have been violated.
- Your complaint must cite one or more of the Articles of the Code of Ethics which may have been violated. Hearing panels decide whether the Articles expressly cited in complaints were violated – not whether Standards of Practice or case interpretations were violated.
- The local Board or Association of REALTORS® Grievance Committee may provide technical assistance in preparing a complaint in proper form and with proper content.

Information reprinted for National Association of REALTORS® Code of Ethics and Arbitration Manual 2005

Please look for Part III of “Before You File an Ethics Complaint” in next month’s issue.

I hope all of you had a wonderful Thanksgiving!

Thank You

A big Thank You goes out to the following people who have volunteered their time by joining the Grievance Committee for 2006.

Chairperson:	Kim Cannon, ERA Masiello Group / New Boston
Committee Members:	Pam Gould, Prudential Verani Foster
	Marie Mailhot, RE/MAX Omega
	Janet White, Buyers Option
	Patti Bemis, ERA Masiello Group / New Boston
	Cindy Densberger, RE/MAX Properties / North Nashua
	Rick Ruo, Ruo & Haschig Realty, Inc.

REALTOR® SAFETY – A YEAR-ROUND PRIORITY

Cell Phone Safety: How to Use Your Mobile Phone as a Safety Tool

Here's how you can make the most of your mobile phone in your day-to-day job:

1. **In general:** Always carry a charged mobile phone. Clip it on and make it part of your everyday apparel for immediate accessibility.
2. **In your home office:** Even when you're using a regular telephone in your home office, keep a fully charged mobile phone with you, just in case. Program your emergency phone numbers onto your office line as well as your mobile phone, and keep a printout of emergency numbers at your desk.
3. **At open houses and property showings:** Check your cell phone's strength and signal before each open house and showing that you host, and always carry an extra, fully charged cell phone battery. You should have emergency numbers programmed on speed dial. Also, notify someone in your office, your answering service, a friend or a relative that you will be calling in every hour on the hours. And if you don't call, they are to notify the police immediately.
4. **In your car:** Keep your phone handy in car. Use it to report accidents and suspicious behavior, or to call for a ride or mechanical assistance if your car breaks down or you are in an accident. You can also call the office or a friend for directions if you are having trouble finding a property.

Secret Code

Establish a voice distress code, a secret word or phrase that is not commonly used but can be worked into any phone (or in-person) conversation for cases where you feel that you are in danger. Use this distress code if the person you are with can overhear the conversation, but you don't want to alarm them.

The distress code could be something as simple as "Hi, this is Jane. I'm at [address]. Could you e-mail me the red file?" You can make up your own distress code that sounds natural to you and is easy to remember.

The colleague who receives this message will then be alerted that you may be in danger. With your pre-arranged signal, they will know to call 911 on your behalf, or, after asking a few careful questions, can arrange to meet you so that you are not alone, or call you back and ask you to leave to respond to an "emergency situation."

The distress code should be used if you are uneasy, but do not feel you are in danger. If you are in immediate danger – stop the car and leave the area, or jump out of the car at the next stop.

One final and important note: Do not hesitate to dial 911 in an emergency.

For more information on the important topic of REALTOR® safety please read the GMNBR REALTOR® Safety Newsletter located online at: www.gmnbr.org/downloads/realtor_safety.pdf, or visit the NAR's Safety site at www.REALTOR.org/Safety.

Source: This article is part of the NATIONAL ASSOCIATION OF REALTORS® 2005 REALTOR® Safety Week Kit

PUBLIC POLICY COMMITTEE REALTOR® ACTION ALERT

~ NHREC Requires Criminal Record Check for All Licensees ~

As of September 1, 2005 the New Hampshire Real Estate Commission (NHREC) requires all new applicants for either a salesperson or broker license to complete a notarized New Hampshire Department of Safety, Division of State Police Criminal Record Release Authorization Form.

The notarized form, which costs \$15, must be completed prior to submitting an application for a real estate license. By completing the form the NHREC has access to any criminal records that may exist for the applicant. In addition to the criminal record form, the applicant must also complete a detailed form noting any misdemeanor or felony convictions they may have.

The criminal records release takes approximately two weeks to process and applicants should complete the form prior to taking the real estate exam to avoid any delays in the licensing process.

The changes to this law are a result of the passage of Senate Bill 124 which was signed by the Governor in July of this year and can now be found under RSA 331-A:10-a

The Criminal Record Release Authorization Form can be downloaded from the NHREC website, www.state.nh.us/nhrec/Criminal%20Record%20Release%20Authorization%20Form.pdf. More information on this, and other licensing questions can be found on the NHREC website, www.state.nh.us/nhrec.

GMNBR COMMUNITY SERVICE COMMITTEE CONTRIBUTE TO THE NASHUA COMMUNITY

On Saturday, November, 12 the GMNBR was a Corporate Sponsor of the 5th Annual Dinner Auction hosted by the Nashua Soup Kitchen & Shelter. The GMNBR donated \$5,000 to the Soup Kitchen, a nonprofit organization that relies heavily on contributions from the community. The money will be used to support the kitchen's programs and enable them to continue with their mission of providing food and shelter to people in need.

Throughout the year, by way of the Community Service Committee, the GMNBR raises money through various fundraising events for the sole purpose of giving it back to their local communities. The GMNBR is committed to dedicating both time, and money, and bases their decisions to contribute to local organizations and individuals that provide assistance to, or enhance the local communities.

Earlier this week members of the GMNBR also lent a hand to the Nashua Boys & Girls Club during their Dinner of Thanks held on Wednesday, November 16. Within only a few days the committee raised \$200 to be used to purchase turkeys for the annual dinner. The generosity of the GMNBR didn't stop there. Members of the GMNBR also helped serve the traditional Thanksgiving dinner for the event which was held to recognize and celebrate family and friends.

The mission of the GMNBR Community Service Committee is to plan projects and provide services suited to our industry that betters the local communities and enhances the REALTOR® image. The committee continually organizes fundraising and community service activities for the membership to be involved in. The dedication by the members of both the committee, and the GMNBR at large, is extraordinary with each member striving for the same goal – to improve the quality of life in their local communities.

GMNBR 2005 HOLIDAY GALA & TOYS FOR TOTS DRIVE

The 2005 GMNBR Holiday Gala will be held on Thursday, December 15, 2005 at the Crowne Plaza Hotel in Nashua, NH. Please mark your calendar so you don't miss this joyous annual tradition where the Ho! Ho! Dough winners are announced and the 2006 Directors and Officers are installed.

The Holiday Gala is also when the GMNBR will be doing its annual collection of the TOYS FOR TOTS Drive. Members are encouraged to bring new, unwrapped toys with them to the Holiday Gala. If you are unable to attend toys can also be brought to the GMNBR office until Friday, December 16.

Registrations forms are available in the GMNBR office or can be downloaded from our website, http://www.gmnbr.org/downloads/holiday_gala05.pdf and mailed / faxed to the GMNBR office (166 South River Road, Bedford, NH 03110 / (603) 627-0936.)

HOLIDAY ADOPT-A-FAMILY

Once again the GMNBR Community Service & Affiliates Committee has adopted two families for the holiday season.

One family is from Manchester and the other is from Nashua. The family from Manchester is a family of 5 and includes a mother and a father and three children ranging from age 14-17. They also have two small dogs. The Nashua family is a family of 8 and includes a mother and father and 6 children ranging from 7 months to 16 years old.

New this year the committee has also decided to adopt two senior citizens, one male and one female, both from Nashua.

The GMNBR Community Service Committee has taken on the adoption of these individuals and will be fulfilling the requests of each member. However, any additional items the GMNBR members would like to contribute would be greatly appreciated. The committee is looking for either monetary contributions to purchase specific items, or for gift card donations. Gift cards to the grocery store, gas station and retail areas such as Marshalls or Target or even generic Visa/MasterCard gift cards that can be used anywhere would be most useful.

For more information on the Holiday Adopt-A-Family please contact Charity Ross at the GMNBR office: charity@gmnbr.org / (603) 668-1054.

COMMUNITY SERVICE COMMITTEE REPORT

November was a busy month for the GMNBR Community Services Committee with many events taking place. Early in the month members of the committee assisted Manchester's senior citizens by participating in the Fall Clan Up. Volunteers were dispersed throughout the Manchester community to assist senior citizens in projects such as raking lawns, replacing batteries in smoke detectors, closing storm windows and removing air conditioners. The event was coordinated by the Voluntary Action Center in cooperation with Seniors Count, a program of Easter Seals.

Also held earlier this month was the Annual GMNBR Monte Carlo Night, a fundraising event to raise proceeds to support events and contributions of the Community Service Committee.

This year's Monte Carlo night event was a huge success and raised a total of \$6,363⁰⁰. The money that was collected will be donated back to the community by supporting local charities such as the Manchester Soup Kitchen and the Nashua Children's Home. A portion of the profits raised was from the silent auction which brought in \$1,216 and all proceeds will go to the GMNBR Scholarship Fund to be distributed in the Spring of 2006 to local seniors who will be attending college in the fall.

Thank you to everyone for your support!

COMMUNITY NEWS

The "Community News" section provides an opportunity for GMNBR members to submit information on community events that will have an impact on the real estate industry and/or the citizens of the local communities. It is an area to post what industry related events are taking place and it is also a forum to make mention of GMNBR members whose achievements have been recognized by the community. Anyone interested in posting a community event can send their information to GMNBR, Attn: Charity Ross, 166, South River Road, Bedford, NH 03110, Phone: (603) 669-1054, Fax: (603) 627-0936, Email: charity@gmnbr.org.

SALVATION ARMY HOLIDAY BELL RINGING

The GMNBR Community Service Committee is seeking volunteers to participate in the Salvation Army Ring A Bell program this holiday season. Volunteers will be needed for any hours people are available from November 10 to December 24. Anyone interested in donating their time to this worthy cause can contact Joanne Riopel by email: jriopel@innovativerlty.com or by phone: (603) 635-2131 x218 / (603) 321-6164 (cell). All volunteers will be provided their location information based on what days they are available.

SUITCASES FOR KIDS

A Realtor® Supported Service Project

In conjunction with the National Association of REALTORS®, the GMNBR be participating in the Suitcases for Kids program. The Suitcases for Kids program is an international, nonprofit organization that was founded in 1995 by 10-year old Aubyn Burnside. Oftentimes, foster care children relocate, toting their possession in plastic garbage bags because they cannot afford to purchase suitcases of their own.

The Suitcases for Kids program distributes new and gently used suitcases, duffel bags and backpacks to foster care children.

Currently there are over 523,000 children in the foster care system and the GMNBR is asking for you to help them now. From now until December 30, 2005 the GMNBR will be collecting new and gently used suitcases, duffel bags and backpacks. Please bring them to Charity Ross at the GMNBR Office, 166 South River Road, Bedford, NH 03110. It is our goal to collect 150 suitcases to be delivered to local foster children for the new year.

OLD CELL PHONES NEEDED

The GMNBR Community Service Committee is collecting any old, used cell phones to be used for the elderly. The phones that are collected will be refurbished and distributed to the elderly in the Manchester and Nashua communities to be used as emergency 911 only phones.

There are no limitations on the carrier, make, model or technology of the phones. The only requirement is that the phone is still operable and has a functioning battery charger.

Donating your old phones to senior citizens provides them piece of mind and tool to obtaining the assistance of 911 if they find themselves in an emergency situation.

Phones can be brought to the GMNBR office, Attn: Laura Hammond-Koranda, 166 South River Road, Bedford, NH 03110.

RECERTIFICATION COURSES AT GMNBR

In accordance with the NHREC requirement of 9 educational hours, the GMNBR will be offering core courses and electives at the GMNBR Office. Licensees are required to take one 3 hour core course and 6 hours of electives. All classes have been approved by the Real Estate Commission and will be taught by accredited instructors. You must register for any of the classes, please contact GMNBR at (603) 668-1054 or register online at www.gmnbr.org. Fees will be paid to the instructor at the time of the class. Below is a list of the courses that will be offered during the month of December. For a complete list please use the interactive calendar on the GMNBR website.

Date	Time	Course	Instructor	Cost
December 8, 2005	9:00 a.m. to Noon	Elective <i>Planning, Zoning & Other Land Issues</i>	Neal Barrett	\$35
December 15, 2005	9:00 a.m. to Noon	Core	Kathy Roosa	\$40

CRS COURSES

The CRS designation is the highest level of designation that a REALTOR® can obtain. The CRS courses are presented in various cities throughout the United States in conjunction with the Council of Residential Specialists, an affiliate of the National Association of REALTORS®. Bi-annually the GMNBR hosts a CRS course. Having just finished a class in October the GMNBR is already gearing up for the next one.

In February 2006 the GMNBR will be hosting the CRS 202 on February 6-7 at the Center of New Hampshire in Manchester, NH. The Buyer Sales Strategies course will be focused on how real estate agents can work with today's new buyers through counseling, salesmanship and negotiation. The cost of the course is \$310 and will cover the cost of the course, all materials and meals for both days.

New next year, the GMNBR will also be hosting a one day "Ninja Selling" course which will be held on March 21 2006 at the Highlander Inn in Manchester, NH. The one day "Ninja Selling" course is a powerful one day seminar modeled after the methods and philosophy of one of the most successful real estate companies in the country. The cost of the course is \$160 which includes the cost of the course, breakfast and lunch.

Advance registrations forms for both courses are available in the GMNBR office, 166 South River Road, Bedford, NH 03110.

AMBIANCE TRAINING

The GMNBR will be hosting two Ambiance Training sessions in the month of December.

There will be one Beginner class and one Advanced class.

The Beginner class will be held on Monday, December 12, 2005 from 10:00 a.m. – 4:00 p.m.

The Advanced class will be held on Wednesday, December 19, 2005 from 10:00 a.m. – 4:00 p.m.

To register for either of these classes please contact Destiny at NNEREN (603) 228-9735

2006 MEMBERSHIP DUES!!!

The invoices for the 2006 Membership Dues have been sent to every member of GMNBR. Payment is due by December 1, 2005 and can be mailed to the GMNBR Office, 166 South River Road, Bedford, NH 03110 or paid online at www.realtor.org/nrdslogi.nsf/LoginUserInfo. Per the GMNBR Bylaws a late fee of \$5 per day will be assessed if payment is not received by January 2, 2006, but is not to exceed \$100. If you have not received your bill please contact GMNBR immediately to verify that the Board has your correct billing address. Any questions relating to dues can be directed to Susan Afflerbach, GMNBR Director of Member Services, (603) 668-1054. The breakdown for the 2006 Membership Dues is as follows:

Greater Manchester/Nashua Board of REALTORS®:	\$125
NAR Public Awareness Campaign Assessment:	\$20
NHAR REALTOR® Image and Pride Campaign:	\$20
National Association of REALTORS® Annual Fee:	\$64
New Hampshire State Dues:	\$160
RPAC (Optional Contribution):	\$20
Total Due:	\$409

CONGRATULATIONS MARY BETH GUSTITUS

Winner of the 2005 NHAR Good Neighbor Award

The GMNBR would like to extend a sincere congratulation to GMNBR member Mary Beth Gustitus who was recently announced as the 2005 NHAR Good Neighbor Award Winner. Mary Beth, of RE/MAX Properties/Nashua North, was named the Good Neighbor winner at the 2005 NHAR Annual Convention at the Grand Summit Hotel in Bartlett, NH.

The NHAR Good Neighbor Award program was established in 2003 to recognize the efforts of New Hampshire REALTORS® who are making exceptional contributions to improve the quality of life in their communities. Winners of the NHAR Good Neighbor Award receive a \$1,000 donation in the name of their community charity, a crystal award presented at the NHAR convention and the registration fees to attend the NHAR Convention in September in addition to being able to use the Good Neighbor Awards logo on their website and promotional materials.

In 2003 Mary Beth started a winter coat drive for the purpose of collecting outerwear and blankets to deliver to those in need. The organizations that will be benefiting from Mary Beth's recognition as the Good Neighbor Award are: Nashua Soup Kitchen & Shelter, Nashua Children's Home, Southern NH Children's Services, Tolles Street Mission, Upper Room, Norwell House, The Gathering Place, Pine Street Shelter for Men, Kinsley Street Shelter for Women & Families and The Boys & Girls Club of Nashua.

NEW GMNBR MEMBERSHIP APPLICATIONS IN 2006

The GMNBR Board of Directors have approved new applications for membership to the GMNBR. The new applications are available on the GMNBR website www.gmnbr.org/downloads.htm and in the GMNBR office, 166 South River Road, Bedford, NH 03110. Please note that after January 2, 2006 the previous version of the applications will no longer be accepted.

HO! HO! Dough

The GMNBR Community Service Committee is selling Ho! Ho! Dough. You can purchase a Ho! Ho! Dough Calendar/ticket through at the GMNBR office or from member of the Community Service Committee for just \$5.00 each. The committee will be giving away money every day of the month in December. The first 15 names will be drawn at the Holiday Gala on December 15, for more information on the Gala please see page 7 of *GMNBR News*. Act quickly and take a chance at winning \$50, \$100 or \$350. If you would like to help sell tickets, please contact Kristin Prince (Committee Co-Chair) at 620-9978.



GMNBR PARTICIPATES IN WMUR EXPO

In early November the WMUR Channel hosted “The Help You Need” Expo at which the GMNBR had an informational booth. “The Help You Need” Expo was an all-inclusive marketing plan to educate viewers on topics which, for GMNBR, was to inform the public of the benefits of using a REALTOR® when buying or selling a home.

Throughout the Expo members of the GMNBR Board of Directors spoke with attendees and provided them with literature on the importance of using a REALTOR®. Visitors of the booth were provided with the following handouts: Why Use a REALTOR®, Questions to Ask When Choosing a REALTOR®, Understanding Agency, a copy of the National Association of REALTORS® (NAR) Code of Ethics, a REALTOR® pledge card and an informational brochure on the Board office. The booth also had a television with a looping broadcast of all of the NAR’s REALTOR® Pride campaign ads. For any members who wish to obtain copies of any of these items please contact Charity Ross at the Board office by phone: (603) 668-1054 or email: charity@gmnbr.org

This was the first time “The Help You Need” has been put on. During the Expo the GMNBR booth was raffling off three items and based on the amount of people that entered the raffle it is estimated that at least 250 stopped by the booth, if not more. Congratulations go out to our three winners of the raffle: Carmen Lo of Salem, NH who won an Autumn Basket filled with gourmet delights, Scott Vaillaincourt of Manchester, NH who won a \$50 gift card to Lowes, and Dawn Desrochers also of Manchester, NH who won a \$50 gift certificate to CRS Sparks.

A sincere thank you goes out to all of the volunteers who staffed the booth throughout the weekend. Without you it wouldn’t have been possible to enhance the REALTOR® Image Campaign, nor would we have been able to succeed in our goal of emphasizing to the public the value of using a REALTOR® when buying or selling their home.



**GREATER
MANCHESTER/
NASHUA
BOARD OF
REALTORS®**

166 South River Road
Bedford, NH 03110

Phone: (603) 668-1054

Fax: (603) 627-0936

Email: info@gmnbr.org

Web: www.gmnbr.org



**EMAIL FOR THE
GMNBR STAFF**

SUSAN AFFLERBACH:

susan@gmnbr.org

JOAN BALDESSARI:

joan@gmnbr.org

CAROLINE HERRON

caroline@gmnbr.org

CHARITY ROSS:

charity@gmnbr.org

CONTACT INFORMATION

Are you receiving all of the GMNBR notices?

If you think we need to update our records on you please fill out the form below and return to the GMNBR Office by fax: (603) 627-0936 or mail: 166 South River Road, Bedford, NH 03110

Name: _____

Email: _____

Company Name & Address: _____

Company Phone #: _____

Company Fax #: _____

Home Address: _____

Home Phone #: _____

Cell Phone #: _____

DO YOU RECEIVE OUR EMAILS?

The primary form of communication with our membership is through email. Due to the way our membership database is organized we are only able to email you in a mass group. Unfortunately, an ongoing problem with communicating with the GMNBR membership in that manner is that many email programs will automatically filter any thing that is sent to a large group of people. One way to avoid this from happening is to create a rule allowing emails from our office. Please make sure your safe list allows emails from membership@gmnbr.org.

SOMETHING TO ADD?

If you have something you would like to appear in the newsletter please contact Charity Ross at the GMNBR Office to submit your entry charity@gmnbr.org; Phone: (603) 668-1054, Fax: (603) 627-0936

Newsletters are published on the last day of each month. Please have your submission to Charity no later than Noon on the Wednesday prior to publication

GMNBR NEWSLETTER POLICY

The purpose of the *GMNBR News* is to educate and to communicate the activities of the board and its REALTOR® and affiliate members. We will acknowledge the accomplishments of our members and affiliates and promote activities they sponsor that benefit the community we serve. The newsletter will not print any material that promotes a company, office or individual or groups of same. The Board in its sole discretion, reserves the right to edit or withhold any news items that it deems to be counter to the guidelines as set forth in this policy.