

GMNBR NEWS



INSIDE THIS ISSUE:

GMNBR Member Receives NAR Award	2
GMNBR Good Neighbor Announced	3
Chamber recognizes GMNBR Member	3
Seeking 2006 GMNBR Leadership	4
GMNBR Legal Corner – Listings: Fair Play?	5
Name the Newsletter Contest	5
GMNBR Scholarships Awarded	6
Community Service Committee Report	7
NHAR Convention Reminder	7
Education Offered at GMNBR	8
NNEREN Board Vacancy	8
New REALTOR® Members	9
New Affiliate Members	10
Honor Society Reminder	10
Old Cell Phones Needed	10
Community News	11
Attend the NHAR Convention for Free	12
GMNBR Fisher Cats Outing	12

PUBLIC POLICY COMMITTEE REALTOR® ACTION ALERT

~ NAR ACTION CENTER ~

Joining the NAR Action Center is easy and a great favor to yourself as you make your voice heard on important items such as healthcare for REALTORS®. The naractioncenter.com is a grassroots online communications system which allows REALTORS® to stay informed about NAR's lobbying agenda and be involved in public policy issues critical to the real estate industry. The online system targets NAR Calls-For-Action, provides systematic communications with NAR grassroots activists, and gives REALTORS® an option to e-mail or fax their member of Congress. The system also features a web-based phone system. Actions taken by REALTORS® through the naractioncenter.com are tracked in real time and can be viewed by specific Call-For-Action, by congressional district or state, or by individual REALTOR®.

To join, simply go to the website, naractioncenter.com, and fill out the required fields. To register you will need to know your NRDS number (available through NHAR & GMNBR) and you will be required to fill out some basic contact information such as your name, address, e-mail and phone number. When entering your address please remember to use the address you are registered to vote with, as the system is designed to automatically match you with your members of Congress. Finally, you will be asked to create a password, answer a few more questions and select the issues areas you are interested in. Once you have registered you will instantly be able to access the system to respond to a Call-For-Action, to check a priority legislative status or to access the Congressional Directory. The NAR Action Center is an invaluable resource for staying informed on legislative issues. If you are not currently a registered member please do so today. Your participation in NAR'S grassroots activities is important and has proven time and again to be an effective resource.

ARE YOU RECEIVING OUR EMAILS?

The primary form of communication with our membership is through email. Due to the way our membership database is organized we are only able to email you in a mass group. Unfortunately, an ongoing problem with communicating with the GMNBR membership in that manner is that many email programs will automatically filter any thing that is sent to a large group of people. One way to avoid this from happening is to create a rule allowing emails from our office. Please make sure your safe list allows emails from membership@gmnbr.org.

GMNBR MEMBER RECOGNIZED BY NAR FOR 40 YEARS OF SERVICE

The New Hampshire Association of REALTORS® (NHAR) recognized Angie Kopka of Nashua, NH for the REALTOR® Emeritus status on Wednesday, June 22, at their monthly Board of Directors meeting.

Kopka, a REALTOR® member of the Greater Manchester/Nashua Board of REALTORS® (GMNBR), has been a REALTOR® for 49 years. Kopka, who manages the Kopka School of Real Estate, is a Broker with her daughter Janice Kopka-Geno at Kopka Real Estate in Nashua, NH. In 1975 Kopka also served as the President of NHAR. In addition to her real estate career, Kopka is in her second term as a state legislator serving on the Commerce Committee with the New Hampshire House of Representatives representing District 26 (Nashua, NH).

The REALTOR® Emeritus status is for REALTORS® who have held membership with the National Association of REALTORS® (NAR) through one or more REALTOR® Associations for a cumulative period of 40 years. During Wednesday's ceremony Kopka received a congratulatory letter from NAR President Al Mansell, a REALTOR® Emeritus Certificate and a 40-year REALTOR® Emeritus lapel pin.

"It's an honor to have received this award. The years have flown by and it doesn't seem possible to have been a member for so long. It's a wonderful organization that I'm proud to be a part of" said Kopka when reflecting on her Emeritus status. "I really appreciate the many years I've had with the REALTOR® association and how much they've contributed to my educational, legislative and ethical background. It has given me the background I've needed for continual success in the real estate business."



Angie Kopka (L) received NAR REALTOR® Emeritus Award
from NHAR President George Lamprey (R)

DO YOU HAVE SOMETHING TO CONTRIBUTE?

If you have something you would like to appear in the newsletter please contact GMNBR Director of Communications & Marketing, Charity Ross to submit your entry
charity@gmnbr.org / (603) 668-1054 (Phone) / (603) 627-0936 (Fax)

Newsletters are published on the last day of each month. Please have your submission to Charity no later than Noon on the Wednesday prior to publication

GMNBR MEMBER RECEIVES GOOD NEIGHBOR AWARD

The Greater Manchester/Nashua Board of REALTORS® (GMNBR) awarded Barbara Cunningham of St. Mary's Bank with the GMNBR 2005 Good Neighbor Award at their monthly membership meeting held on Wednesday, June 8 at the Manchester Country Club.

Cunningham, of Bedford, NH was chosen for her tireless dedication to her community and her profession. Cunningham is owner-operator of RealStart in Bedford, NH in addition to being a Vice President and Mortgage Division Manager at St. Mary's Bank in Manchester, NH. For several years she has served on the Board of Directors for The Way Home, a local non-profit organization dedicated to ending homelessness and improving the quality of life for the under served in Manchester. The Way Home is also known for providing several other much-needed services such as lead paint abatement, healthy home services and the "Steps to Success Program". During her time with The Way Home Cunningham has spent numerous hours fundraising and volunteering her time and energy at many of their sponsored events.

The GMNBR Good Neighbor Award is in its fourth year of success and is hosted in conjunction with the National Association of REALTORS® (NAR) Good Neighbor Award. The program seeks to recognize REALTORS® who have made extraordinary commitments to improving the quality of life in their communities through volunteerism. Nominees are judged on their level of personal contribution to the community as well as their impact as a role model for other REALTORS®. The Good Neighbor Award is intended to recognize individual contributions not association or company wide efforts.

Recipients of the GMNBR Good Neighbor award receive a \$1,000 donation from GMNBR to be given to a charity of their choice on their behalf. Cunningham will be giving her donation to The Way Home.



Barbara Cunningham (R) receives Good Neighbor Award
from GMNBR Good Neighbor Award Committee Chair MaryPat Bilodeau (L)

GMNBR MEMBER RECOGNIZED AS SMALL BUSINESS PERSON OF THE YEAR

The Manchester Chamber of Commerce recently announced Quentin W. Keefe of Manchester, NH as the 2005 Small Business Person of the Year at a Chamber breakfast in June. Keefe has been an Affiliate member of GMNBR since 2003 and is the co-founder and President of Regency Mortgage Corporation in Manchester, NH. Keefe was chosen as the Small Business Person of the Year for his commitment to his company and his community. When commenting on his recent recognition Keefe said, "It is very satisfying to be recognized by the Chamber as a business and community leader. It was a wonderful surprise."

SEEKING GMNBR LEADERSHIP FOR 2006

The Greater Manchester/Nashua Board of REALTORS® (GMNBR) is a professional association that relies upon volunteer leadership to identify and implement programs to keep our members on the cutting edge. Therefore, volunteers are needed at every level to ensure that the organization remains committed to the ideals and principles of our members.

Currently the GMNBR is seeking interested REALTORS® who would be willing to serve on the GMNBR Board of Directors in 2006. In 2006 our GMNBR President will be Hank Stoudt.

If you are interested in being considered for a leadership role, please complete and return the form below by July 25th. Please fax the form to GMNBR at (603) 627-0936, or mail it to GMNBR, 166 South River Road, Bedford, NH 03110. You may also email the form to GMNBR Executive Officer Joan Baldesarri at joan@gmnbr.org. Also, if you know of a GMNBR member who should be considered, please provide us with his/her name.

Everyone whose name is submitted will receive an Officer/Director Candidate Application form to be completed and returned to the Nominating Committee. The Nominating Committee will review all the applications and make the best possible choices for the slate for the membership to vote on. The election of the 2006 Officers and Directors will be held in the fall.

TO: GMNBR Nominating Committee

Please consider these REALTORS® as possible candidates for the
2005 GMNBR Board of Directors election:

Please complete form and return to:

GMNBR
Attn: Joan Baldessari
166 South River Road
Bedford, NH 03110

Fax: (603) 627-0936
Email: info@gmnbr.org

Any questions regarding this form or the election of the Officers and Directors can be directed to
GMNBR Executive Officer Joan Baldesarri, (603) 668-1054 / joan@gmnbr.org

GMNBR LEGAL CORNER

Submitted by Dawn Hermann
Chair, GMNBR Legal Committee

LISTINGS: FAIR PLAY?

When is it safe to step in on the sale?

Q. A seller I'd never spoken to before called me to list his house. He told me it had been listed with another salesperson, but he wasn't working with her anymore. I checked the property status in the MLS, which showed the listing as withdrawn. When I asked the seller about his previous listing agreement, he told me he'd been released from that contract. I went ahead and listed the property. Now the original listing salesperson claims I violated the Code of Ethics.

A. There is no violation of the Code. Although Standard of Practice 16-4 says you can't solicit the exclusive listing of another REALTOR®, that isn't what happened here. Instead, without either directly or indirectly initiating the discussion, you were contacted by the client of another REALTOR®. In such case, Standard of Practice 16-6 permits you to discuss the listing with the client. "When REALTORS® are contacted by the client of another REALTOR® regarding the creation of an exclusive relationship...they may discuss the terms in which they may enter into an agreement."

The right thing was done by checking the status of the listing in the MLS. Because it was found that it had been "withdrawn" rather than "expired", there was a question about whether the previous listing was still in effect. Standard of Practice 16-9 requires that before entering into an exclusive agreement with a client, a REALTOR® make reasonable efforts to determine whether the client is subject to an existing exclusive agreement with another broker. In asking about the previous listing and learning that the seller had been released, you fulfilled your ethical obligation. It's also a good idea to ask to see the seller's written release if the seller is willing to share it with you.

What would you have done in this circumstance? As a REALTOR® and abiding by the REALTOR® Code of Ethics, you should do exactly what this REALTOR® did in this situation.

If you have any questions or comments regarding this circumstance, please feel free to E-mail Dawn Hermann, Chair of the GMNBR Legal Committee, at Dhermann@kozyhomerealty.com. We can post these questions and comments to the newsletter next month and see how other REALTORS® would have acted.

Information provided from NAR REALTOR® Magazine – (July 2005 issue)

CAST YOUR VOTE NOW!

The entries are in for a new name for the newsletter. The following are the submissions that were received. Please register your vote by sending your choice to info@gmnbr.org. The one with the most votes will win. A total of 50 votes must be cast. The new name will be announced once the votes are in. If your selection is the winning entry your name will be entered into a drawing to receive a free admission to one regular membership meeting of your choice *

® News

REALTOR® Update

GMNBR Messenger

GMNBR Signals

GMNBR HUB

REALTOR® News

REALTORS® in the Know

Home Spun Newsletter

What's Up REALTORS®?

Home Base

* Excludes special membership meetings such as the Holiday Gala and ROTY.

GMNBR AWARDS TWO \$750 SCHOLARSHIPS

The Greater Manchester/Nashua Board of REALTORS® (GMNBR) is proud to have awarded two scholarship checks in the amount of \$750 each to Manchester Central High School senior Willy Vasquez and Nashua High School North senior, Jeffrey Poulin.

Vasquez, originally from the Dominican Republic, is an English Language Learner (ELL) student at Central High School. Vasquez has been living in the U.S. for only two years and is fluent in both English and Spanish. He has learned enough English to maintain a 2.9 GPA with a full academic load in English courses and is a trusted translator for other ELL students at Central. Vasquez, now living in Manchester, NH, plans to attend the New Hampshire Community Technical College in the fall and study electricity/heating ventilation, graphic design or computer technology. Vasquez was presented his scholarship check on June 2 at the Central High School Awards Banquet.

Poulin, who lives in Nashua NH, is on the varsity track team at Nashua High School North in addition to being a volunteer student who assists with the school's stage crew. He is active with his church youth group and is a member of his church's worship band. Poulin is a hardworking individual, excelling in school and in his employment with Lovering Volvo. Poulin is in all respects financially responsible for himself and understands that "a college education is the next positive step" in his life. He has been accepted to Honda Program at the New Hampshire Community Technical College and will be studying to be an ASE Master Certified Technician. Poulin received his scholarship check on June 18, 2005 at the Nashua High School graduation ceremony.

The money for the scholarship awarded to both students was raised through the GMNBR Community Service Committee. The GMNBR Community Service Committee is dedicated to working throughout the year to raise money for the GMNBR Scholarship. The committee holds monthly raffles and other fundraising events such as a golf tournament and Monte Carlo night in an effort to raise money.

The GMNBR Scholarship is awarded every year and students are eligible if they live within the GMNBR jurisdiction or have a parent/guardian who is a member of the Board. This year 41 applications were received and the judges made their decisions by evaluating students need and grade point, industry concentration and extracurricular activity.



Vasquez (R) receives his check from GMNBR President Susan Pendleton (L)



GMNBR Community Service Chair Laura Hammond-Koranda (R) presenting the GMNBR scholarship to Jeffrey Poulin (L)

REPORT FROM THE GMNBR COMMUNITY SERVICE COMMITTEE

June was a busy month for the Community Service Committee. As many of you know on June 3 we also hosted our annual GMNBR Golf Tournament. It was a beautiful warm and sunny day at Candia Woods and fun was had by all that attended. Ray Guay of RJ Moreau Communities spearheaded the tournament, as he has done for many years in the past, and deserves special recognition for all of the hard work he put into the event. As do all of the sponsors and volunteers who made the event possible. The 2005 Golf Tournament was also one of the most successful we've had in years and we raised over \$10,000 !!!

After the tremendous fundraising efforts of our committee members, and the generosity of the GMNBR membership, the Community Service Committee raised enough money to be able to award two scholarships, in the amount of \$750 each, to two students in the GMNBR jurisdiction. The recipient representing the Manchester community was Willy Vasquez, a senior at Manchester Central High School. Willy is an English Language Learner student that has been in the United States just over two years having come here from the Dominican Republic. He will be attending the New Hampshire Community Technical College in the fall. The second recipient, representing the Nashua community, was Jeffrey Poulin, a senior at Nashua High School North. Jeffrey is very active within his community and is on the track team at Nashua High School. He too will be attending the New Hampshire Community Technical College in the fall. To read more about our recipients and the GMNBR Scholarship Program please see Page 6 for a related story.

Finally, and most importantly, the GMNBR Community Service Committee would like to extend a sincere thank you to the members that have made all of this possible. Without you none of this would be possible. It is through our membership that we are able to continually have a positive impact on our community and we are greatly appreciative of participation. So far we have achieved our goals for 2005 and we look forward to continued success in the future.



HAVE YOU REGISTERED FOR THE NHAR CONVENTION?

The registration period for the NHAR Annual Convention has begun. This year's convention will be held September 18-21 at the Grand Summit Resort & Conference Center in Bartlett, NH. The theme is "Preparing Today – For Tomorrow," and will be a three day event offering educational, networking and social opportunities. NHAR will be bringing in renowned speakers and showcasing some fascinating exhibitors. The convention is also where the New Hampshire REALTOR® of the Year will be announced and the Installation of the 2006 Officers will take place. Don't miss this incredible opportunity, get your registration forms in today! To download the program and registration materials please visit the NHAR website at <http://nhar.org> (you must be a registered user and know your username and password) or call (603) 225-5549 for more information. Please also see page 12 of this month's newsletter for a special opportunity for GMNBR members to attend the convention for free!!!

RECERTIFICATION COURSES AT GMNBR

In accordance with the NHREC requirement of 9 educational hours, the GMNBR will be offering core courses and electives at the GMNBR Office. Licensees are required to take one 3 hour core course and 6 hours of electives. All classes have been approved by the Real Estate Commission and will be taught by accredited instructors. You must register for any of the classes, please contact GMNBR at (603) 668-1054 or register online at www.gmnbr.org. Fees will be paid to the instructor at the time of the class. Below is a list of the courses that will be offered during the month of July. For a complete list please use the interactive calendar on the GMNBR website.

<u>Date</u>	<u>Time</u>	<u>Course</u>	<u>Instructor</u>	<u>Cost</u>
July 8, 2005	9:00 a.m. to Noon	Core Course	John Doran	\$40
July 14, 2005	9:00 a.m. to Noon	Elective <i>10 Essential Topics in Real Estate</i>	Neal Barrett	\$35
July 21, 2005	10:00 a.m. to 1:00 p.m.	Elective <i>Negotiation Strategies</i>	Alan Rice	\$40

NNEREN BOARD VACANCY

The Greater Manchester/Nashua Board of REALTORS® has an opening for an alternate on the NNEREN board of directors. We would like to hear from anyone who thinks they would like to serve in this capacity.

Here is a brief summary of the position: Two alternates and two directors represent our board. The remaining 18 boards throughout the state are represented by a single director and a single alternate. Each director and alternate serves for a term of three years. The NNEREN board meets once a month at NNEREN headquarters in Concord and once a quarter in Vermont. Alternates attend all meetings and participate in all discussions. However, they only vote in the absence of one or more of the directors. Serving on this board involves a commitment but is a great learning experience. It also gives one the opportunity to have meaningful input on an important part of our business.

If you are interested in serving on the NNEREN board of directors as an alternate, please email GMNBR Executive Officer Joan Baldessari at joan@gmnbr.org no later than Thursday July 21st with your reasons why you would like to do so. Also include a brief synopsis of your real estate experience. If you have specific questions about the NNEREN board or what might be expected you may contact former director Hank Stoudt. His email address is hstoudt@nhhomes.com.

Sincerely,

The GMNBR Board of Directors

WELCOME NEW REALTORS®

Please take a moment to recognize and congratulate the newest members of the Greater Manchester/Nashua Board of REALTORS® All of the people listed below have completed both the GMNBR and the NHAR Orientations and are scheduled to be inducted at the next Membership Meeting to be held on Wednesday, September 14, 8:30 a.m. at the Merrimack Hotel, Merrimack, NH.

Lorraine M. Angelo

Pierre Peloquin Realty

Keith Bergeron

Roxo Realty

Cara A. Burley

CB / Brian Moses Realty, Inc.

Steve J. Caldeira

ERA The Masiello Group / Hollis

Dennette A. Cameron

Innovative Realty / Pelham

Laureen Caron

Granite State Realty, LLC

Amy M. Chhom

Future Realty

Tracy Corbett

ERA The Masiello Group / New Boston

Katrina M. Cross

Carlson GMAC / Amherst

Alan J. Duras

The Real Estate Specialists

Jill R. Gosselin

Prudential Verani / Nashua

Amanda Helmig

ERA The Masiello Group / Bedford

Kathleen B. Hutchinson

James W. Powers, Inc.

Jacy C. Kelly

Carlson GMAC / Nashua

Teresa A. Kern

Carlson GMAC / Nashua

Jennifer King

RE/MAX Country Properties

Victoria Lee

Carlson GMAC / Manchester

Laurie Lyon

NH Home Team

Jacqueline McCartin

Prudential Verani / Bedford

Cynthia McLaughlin

RE/MAX Properties / Nashua

Matthew McManus

ERA The Masiello Group / Hudson

Suzanne O'Mara

CB/Ashton-Kilgore Realty

Dolores Pacheco

RE/MAX Country Properties

Wendy D. Reppucci

RE/MAX Country Properties

Lara E. Rice

RE/MAX Country Properties

Denise Sancranti

CB/Ashton-Kilgore Realty

Cynthia Tucker

RE/MAX Country Properties

Cynthia Wade

Kanteres Real Estate

WELCOME NEW AFFILIATE MEMBERS

The GMNBR would like to extend a warm welcome to our newest Affiliate member of the Board. All of the people listed below will be invited to attend the next Membership Meeting to be held on Wednesday, September 14, 8:30 a.m. at the Merrimack Hotel, Merrimack, NH. At the meeting the new Affiliates will be introduced to the membership and they will receive their Affiliate pins.

Augusta Barstow

White Peak Mortgage

Martha Cossey

Market Street Settlement Group

Traci Dexter

GMAC Mortgage

Sandra Gromoshak

Appraisal Source, LLC

Prescott Lane

Market Street Settlement Group

Mike Massey

Market Street Settlement Group

John Splendore

Market Street Settlement Group

DON'T FORGET TO FILL OUT YOUR NHAR HONOR SOCIETY FORMS

Have you been keeping track of your Honor Society points?

The NHAR Honor Society is designed to encourage board participation among members in order for them to be better educated, active members who serve their customers/clients and in return bring credit to themselves and the real estate industry. To become members of the Honor Society members must earn 150 or more points for the activities they participated in during the previous calendar year (January 1 – December 31). Points are earned through various activities ranging from taking educational courses, serving on a committee and participating in community service projects. Members who earn 150 points or more will be recognized by the GMNBR at the annual REALTOR® of the Year Luncheon held in May.

Please remember to keep track of your Honor Society activities. More information on the NHAR Honor Society, including the application and working forms are available in the GMNBR office, 166 South River Road, Bedford, NH 03110.

OLD CELL PHONES NEEDED

The GMNBR Community Service Committee is collecting any old, used cell phones to be used for the elderly. The phones that are collected will be refurbished and distributed to the elderly in the Manchester and Nashua communities to be used as emergency 911 only phones.

There are no limitations on the carrier, make, model or technology of the phones. The only requirement is that the phone is still operable and has a functioning battery charger.

Donating your old phones to senior citizens provides them piece of mind and tool to obtaining the assistance of 911 if they find themselves in an emergency situation.

Phones can be brought to the GMNBR office, Attn: Laura Hammond-Koranda, 166 South River Road, Bedford, NH 03110.



COMMUNITY NEWS

The "Community News" section of the website is an area to post what other industry related events are taking place. It is an opportunity for other GMNBR members to submit information on community events that will have a direct impact on the real estate industry and/or the citizens of our communities. Anyone interested in posting a community event can send their information to GMNBR, Attn: Charity Ross, 166, South River Road, Bedford, NH 03110, Phone: (603) 669-1054, Fax: (603) 627-0936, Email: charity@gmnbr.org.

SECOND ANNUAL F.I.T GOLF OUTING

- WHY:** To benefit Families in Transition, a non-profit agency with locations in Manchester and Concord that provides housing and supportive services to homeless individuals with and without children.
- WHEN:** Tuesday, July 26, 2005
- WHERE:** Mojalaki Golf Club, Franklin, NH
- TIME:** Shotgun Start at 9:30 a.m. (registration from 8:00-9:15 a.m.)
- COST:** \$85/Single; \$325/Foursome; \$25/Lunch Only; Sponsorships also available
- CONTACT:** For more information please contact Paul Perry, (603) 647-5460, pperry@innovativerlty.com

SALVATION ARMY BACK-TO-SCHOOL PROGRAM

- WHY:** The Salvation Army Back-To-School Program provides new outfits to children between the ages of 4-12 for their first day of school. The Back-To-School Program instills a strong sense of pride and self-confidence as they interact with their fellow students. Last year the Salvation Army provided 558 children in the Manchester community with a new school outfit.
- WHAT:** A complete outfit is considered a shirt, a pair of pants/or dress along with socks and underwear. Shoes are optional and not required.
- WHEN:** The Back-To-School Program will run from July 14 – August 29.
- CONTACT:** For more information please contact Colleen Leonard-Nichols
(603) 627-7013 x20
cnichols@salvationarmy-nh.org

PRIVATE CRUISE FOR NEW HAMPSHIRE'S REAL ESTATE INDUSTRY

- WHAT:** A private cruise on Lake Winnepesaukee aboard the M/S Mt. Washington for all professionals in the real estate industry in New Hampshire.
- WHEN:** Thursday, July 28, 2005
- TIME:** Registration begins at 5:00 p.m. The cruise will sail from 5:30-8:30 p.m.
- COST:** \$45 per person or \$40 per person if registering four (4) or more people.
- OTHER:** A dinner buffet and hors d'oeuvres will be served and a cash bar will be available. There will be live music and dancing. Free bus transportation will also be provided to those that are interested.
- CONTACT:** For more information or to register please email info@mbba-nh.org or call (603) 226-4486



**GREATER
MANCHESTER/
NASHUA
BOARD OF
REALTORS®**

**166 South River Road
Bedford, NH 03110**

**Phone: (603) 668-1054
Fax: (603) 627-0936**

**Email: info@gmnbr.org
Web: www.gmnbr.org**



**EMAIL FOR THE
GMNBR STAFF**

**SUSAN AFFLERBACH:
susan@gmnbr.org**

**JOAN BALDESSARI:
joan@gmnbr.org**

**CAROLINE HERRON
caroline@gmnbr.org**

**CHARITY ROSS:
charity@gmnbr.org**

ATTEND THE NHAR 2005 ANNUAL CONVENTION FOR FREE!!!

The Greater Manchester/Nashua Board of REALTORS® (GMNBR) would like to send some lucky REALTOR® member to the NHAR 2005 Annual Convention this fall.

The convention is being held at the magnificent Grand Summit Resort Hotel in Bartlett, New Hampshire. The dates are September 18 through the 21st. The board will pay your registration fee as well as your room and board for three nights. Registration includes two continental breakfasts, two lunches, breaks, receptions, all sessions and Exhibitors' Showcase. (Optional banquets are not included).

What's the catch? First, you must be a REALTOR®. Secondly, you must be a member of GMNBR. Thirdly, you must not have attended a NHAR state convention in the past.

Why is your board doing this? This is our way of encouraging participation in this quality event that will definitely improve your bottom line. All you have to do is send an email to GMNBR Executive Officer Joan Baldessari at joan@gmnbr.org with a brief note telling us why you would like to attend this event, and why you think you should be the lucky recipient. All entries must be received by June 30th and the winner will be chosen at random on or before July 15th. Good Luck!!

GMNBR FISHER CATS OUTING

The GMNBR Community Service Committee will be hosting their second annual Fisher Cats Outing on Thursday, August 11, 2005.

Both the Party Deck and the VIP private suite along the first base line have been reserved. Attendees will be treated to an all you can eat buffet while taking in a great baseball game. A cash bar will be available.

Tickets are limited to 75 people and are on a first come first serve basis. The cost is \$30/person. Reservations can be made by contacting Laura Hammond-Koranda at her office, 603-594-3750 or by email, laura@premieresettlement.com. No reservations will be taken through the board office. All payments should be made to GMNBR and sent to 166 South River Road, Attn: Laura Hammond-Koranda, Bedford, NH 03110.

Confirmation of reservations will be made upon receipt of payment in full for the tickets.

Please contact Laura if you have any questions.

TICKETS ARE GOING FAST, MAKE YOUR RESERVATION TODAY !