

**Greater Manchester Nashua Board of REALTORS®**

**2012 REALTOR® OF THE YEAR APPLICATION**

**Qualifying period January 1<sup>st</sup>, 2011 to December 31<sup>st</sup>, 2011**

Please complete the entire application.

**HISTORY**

The Greater Manchester Nashua Board of REALTORS® honors the Realtor who exemplifies the high standards of service and ethical behavior for their local board. The Realtor of the Year applications are overseen by a committee each year that includes: the previous years ROTY and the previous year's AOTY. In addition, the current President of the board appoints 4 additional members to serve on this evaluation committee.

**PURPOSE**

The primary purpose of the GMNBR honor of Realtor of the Year is to encourage board participation, continued education, and service to the local board for its members at large.

**AWARD**

Applicants for the Realtor of the Year Award will be evaluated by the points associated with their participation and service to the local board for the one year period identified at the top of this application.

**ELIGIBILITY:**

All GMNBR members are eligible. Previously selected Realtor of the Year recipients are not eligible for the next 3 consecutive years after their award.

NAME OF REALTOR \_\_\_\_\_

Firm: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CELL PHONE: \_\_\_\_\_ Office: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**LOCAL BOARD ACTIVITY:**

**GMNBR GENERAL MEMBERSHIP MEETING ATTENDANCE:**

January Meeting (3 points) \_\_\_\_\_  
 March Meeting (3 points) \_\_\_\_\_  
 May--ROTY (3 points) \_\_\_\_\_  
 June Meeting (3 points) \_\_\_\_\_  
 September Meeting(3 points) \_\_\_\_\_  
 October Meeting (3 points) \_\_\_\_\_  
 November Meeting (3 points) \_\_\_\_\_  
 December Installation Gala (3 points) \_\_\_\_\_

**TOTAL GENERAL MEMBERSHIP POINTS (Maximum 24 points)** \_\_\_\_\_

**PARTICIPATION OR ATTENDANCE FOR GMNBR WORKSHOPS OR DESIGNATION CLASSES**

Realtor to Realtor Sessions -- # of R to R's \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 Power Hour Sessions -- # of Power Hours \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 Affiliate Academy Sessions -- # of Sessions \_\_\_\_\_ x 2 points= \_\_\_\_\_  
 Tech Fair attendance/participation – \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 CRS Class – 4 points per day \_\_\_\_\_ x 4 points= \_\_\_\_\_

Other participation:  
 \_\_\_\_\_ x 2 points \_\_\_\_\_  
 \_\_\_\_\_ x 2 points \_\_\_\_\_  
 \_\_\_\_\_ x 2 points \_\_\_\_\_

**TOTAL PARTICIPATION/ATTENDANCE POINTS** \_\_\_\_\_

**CEU CLASSES TAKEN DURING THE PAST YEAR: 2 points per credit hour per class**

List Courses:

1. \_\_\_\_\_ Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 2. \_\_\_\_\_ Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 3. \_\_\_\_\_ Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 4. \_\_\_\_\_ Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 5. \_\_\_\_\_ Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_  
 = \_\_\_\_\_  
 Others: List on back and calculate points Hrs \_\_\_\_\_ x 2 points = \_\_\_\_\_

**TOTAL CEU CLASS POINTS** \_\_\_\_\_

**NON-CEU CLASSES TAKEN DURING THE PAST YEAR: 1 point per class (Maximum 15 points)**

List Courses:

- 1. \_\_\_\_\_ x 1 point = \_\_\_\_\_
- 2. \_\_\_\_\_ x 1 point = \_\_\_\_\_
- 3. \_\_\_\_\_ x 1 point = \_\_\_\_\_
- 4. \_\_\_\_\_ x 1 point = \_\_\_\_\_
- 5. \_\_\_\_\_ x 1 point = \_\_\_\_\_

Additional: List on back and calculate points \_\_\_\_\_ classes @ x 1 point= \_\_\_\_\_

**TOTAL NON-CEU CLASS POINTS (Maximum 15 points)** \_\_\_\_\_

**LOCAL BOARD INVOLVEMENT/ACTIVITY Past year**

- Local President (15 points) \_\_\_\_\_
- Officer (10 Points) \_\_\_\_\_
- Board of Directors Voting member (5 points) \_\_\_\_\_
- Chair or Co-chair of a Committee (10 points) \_\_\_\_\_ Position: \_\_\_\_\_
- NNEREN Director or Alternate (10 points) \_\_\_\_\_ Position: \_\_\_\_\_
  
- Committee Member (3 pts each committee) \_\_\_\_\_ Committee: \_\_\_\_\_
- \_\_\_\_\_ Committee: \_\_\_\_\_
- \_\_\_\_\_ Committee: \_\_\_\_\_
- \_\_\_\_\_ Committee: \_\_\_\_\_
  
- Task Force Ad Hoc or Working Group (3 pts) \_\_\_\_\_ Committee: \_\_\_\_\_
- (i.e., Strat Plan, By Laws, Non Dues, etc) \_\_\_\_\_ Committee: \_\_\_\_\_
- \_\_\_\_\_ \_\_\_\_\_

**TOTAL BOARD ACTIVITY POINTS** \_\_\_\_\_

**COMMUNITY SERVICE EVENTS PARTICIPATION/ATTENDANCE— 2 POINTS PER ACTIVITY**

- March Blood Drive \_\_\_\_\_
- Casino Trip \_\_\_\_\_
- Kids Café event \_\_\_\_\_
- Golf Tournament \_\_\_\_\_
- Motorcycle Ride \_\_\_\_\_
- Senior Clean up \_\_\_\_\_
- Comedy Show \_\_\_\_\_

Ho Ho Dough \_\_\_\_\_  
 Salvation Army Bell Ringing \_\_\_\_\_  
 Christmas Family Donation \_\_\_\_\_  
 Other \_\_\_\_\_  
 Other \_\_\_\_\_

**TOTAL COMMUNITY SERVICE PARTICIPATION/ATTENDANCE** \_\_\_\_\_

**PUBLIC POLICY/RPAC/IMF INVOLVEMENT**—The REALTORS® Political Action Committee (RPAC) is your best investment to influence the long-term growth and stability of the real estate industry. We support and educate Pro- REALTOR® candidates on legislative issues that impact YOUR business most. Issues Mobilization Fund (IMF) earmarks your contribution to non candidates and focuses on issues that are brought before the decisions that could become LAW and affect our business. Either category for your contribution is necessary to protect the cost and impact home ownership.

Contributor to RPAC or IMF (2 points) \_\_\_\_\_  
 Additional points for Club Pin Contributors:  
     \$99 Club (4 points) \_\_\_\_\_  
     \$250 Granite Club (6 points) \_\_\_\_\_  
     \$500 Capitol Club (8 points) \_\_\_\_\_  
     \$1,000 Sterling R plus (10 points) \_\_\_\_\_

**TOTAL PUBLIC POLICY POINTS** \_\_\_\_\_

**DESIGNATIONS: 5 POINTS PER ACTIVE DESIGNATION**

NAR Recognized Designations: Circle all that apply (YOU MUST BE A MEMBER IN GOOD STANDING in order to use the designations—i.e., yearly dues to maintain your membership)

ABR, ABRM, AFLM, ALC, CCIM, CIPS, CPM, CRB, CRS, CRE, GAA, GRI, MAI, PMN, RCE, RAA, SIOR, SRES, Epro

# of designations \_\_\_\_\_ x 5 points each = \_\_\_\_\_ points

Other Real Estate Designations held: Please list 5 points each:

- |    |    |
|----|----|
| 1. | 4. |
| 2. | 5. |
| 3. | 6. |

**TOTAL DESIGNATION POINTS** \_\_\_\_\_

**COMMUNITY SERVICE, CIVIC OR CHARITABLE GROUP ACTIVITIES OR PUBLIC OFFICE 2 POINTS EACH**

Service in community activities, civic or other real estate related contributions (i.e., zoning or planning boards, land utilization, affordable housing, etc.) or charitable group activities: Please list below: Maximum of 50 points.

_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____

**TOTAL COMMUNITY, CIVIC OR CHARITABLE GROUP POINTS:** \_\_\_\_\_

**PUBLISHED ARTICLES:**  
HAVE YOU WRITTEN ANY ARTICLES THAT HAVE BEEN PUBLISHED ON BEHALF OF GMNBR? This important consumer tool is time consuming and most valuable in promoting the value of a REALTOR® Please list the articles written below. Each article published during the past year will be awarded 2 points per article.

_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____
_____	2 points _____

**TOTAL PUBLISHED ARTICLE POINTS** \_\_\_\_\_

**ADDITIONAL INFORMATION.** Your responses to the questions below may go back to the Past 3 Years. Please LIMIT your response to 10 Bulleted items/short sentences per question. (Please type your answers on a separate sheet and attach with your answers) Example follows on Page 6

1. IN YOUR OWN WORDS, HOW DO YOU EXEMPLIFY REALTOR SPIRIT?
2. HOW DOES BEING A MEMBER OF GMNBR HELP YOU IN YOUR REAL ESTATE PROFESSION AND/OR BUSINESS?
3. HOW IMPORTANT IS THE CODE OF ETHICS TO YOUR BUSINESS?
4. BUSINESS ACCOMPLISHMENTS: (i.e., Service to clients, production, imaginative advertising/marketing, etc)

EXAMPLE OF BULLETED ITEM ADDITIONAL INFORMATION QUESTIONS:

1. *In your own words, how do you exemplify Realtor Spirit?*
  - a. *Continue to attend educational seminars/workshops and classes to stay up to date with real estate practice and procedures to insure my best representation to my clients—above the required educational requirements to maintain my real estate license.*
  - b. *Wear my Realtor Pin to show that I am proud of my Realtor status to the public and to my colleagues*
  - c. *Maintain a collegial relationship with my fellow Realtors and affiliates by returning calls, emails and responding to communications that will assist in the promotion of home buy or home sales in my community.*
  - d. ?
  - e. ?
  - f. ?